

**The Power of PBS: Destination for Influential Explorers** 



## **Get Them While They're Thinking with PBS**

More Trusted. More Independent.



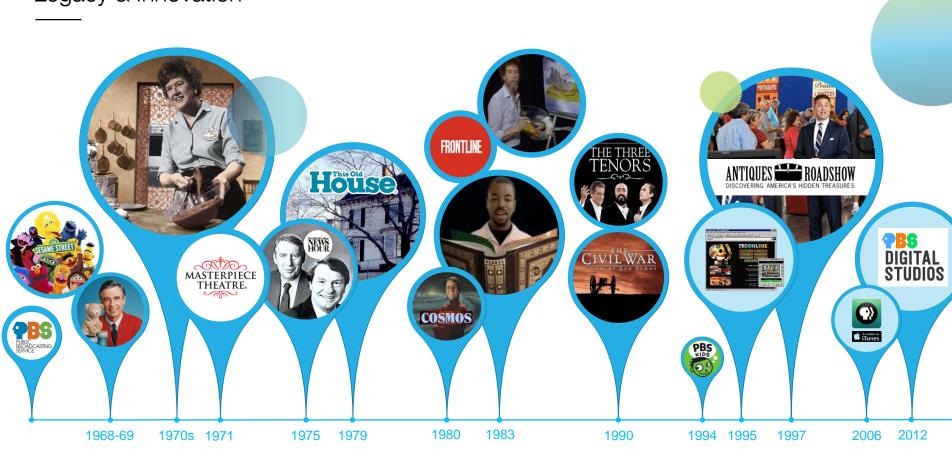
# We want most of all to enrich man's spirit

That is the purpose of [PBS]. — President Lyndon B. Johnson



## **A Storied History**

Legacy & Innovation





## **PBS Today**

Award-winning and Engaging Content

As the #1 most trusted network in America, PBS continues to provide a thoughtful, brand safe, family friendly environment. One that is packed with high-quality, impactful content that has enabled us to grow and engage a diverse audience and set ourselves apart in today's ever-changing media landscape.



The power of PBS

Larger primetime audience than most commercial channels

Large, younger and engaged online audience

Award-winning programming

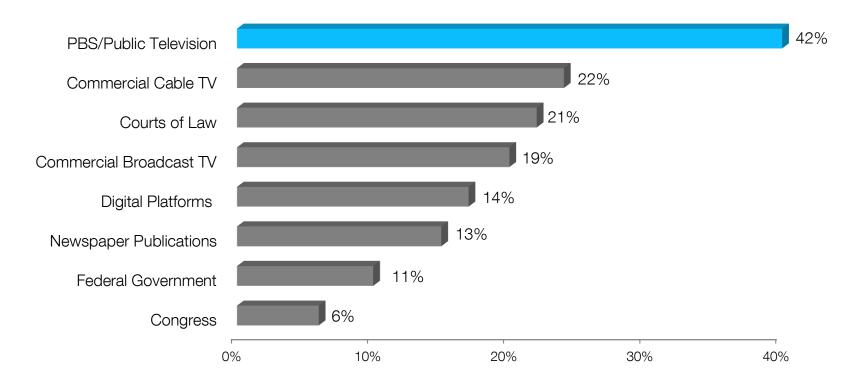
Unique sponsorship opportunities



## **Number One in Public Trust**

Valued Above Commercial Media & Government

Percent saying they trust the organization "a great deal" (on a four-point scale: a great deal, somewhat, not too much, not at all):





## **An Institution in America**

Reach & Recognition

**14** Emmy

Awards won

in 2016<sup>7</sup>

Ranked #5

among all broadcast and cable networks<sup>4</sup>

12.2 million

monthly streams across platforms<sup>1</sup>

nthly 10 million

monthly unique PBS.org mobile users<sup>6</sup>

Watched by **82%** of all U.S. television households<sup>4</sup>

**354** stations across

the country

#1

most trusted media brand in America<sup>5</sup>

presidential debates moderated by PBS NewsHour talent

18.2 million

unique monthly users to PBS.org<sup>3</sup>

114 million monthly viewers<sup>2</sup>

Sources: 1: Google Analytics, 6-month average, July-December 2016. Includes desktop, tablet, smartphone, and OTT streams; 2: Nielsen NPower Reach & Frequency Analysis, Total Day M-Su 6a-6a, January 2016, 6-minute qualifier. Session length and Individual viewership for persons 2+; 3: Google Analytics, 6-month average, July-December '16; 4: Nielsen NPower, 9/22/14 to 9/20/15; 5: Marketing & Research Resources, Inc. (M&RR), January 2017; 6: comScore Mobile Metrix, 3-month average, October-December 2016; 7: Combined Daytime, Primetime, News & Documentary Emmy Award wins in 2016



## **Leading Programs – On Air & Online**

Informing & Inspiring

#### **News & Information**

PBS NewsHour, Frontline





#### **Culture & Performance**

Mercy Street, American Masters, Great Performances







#### **Science & Discovery**

Nature, NOVA, Antiques Roadshow





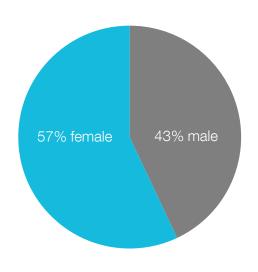


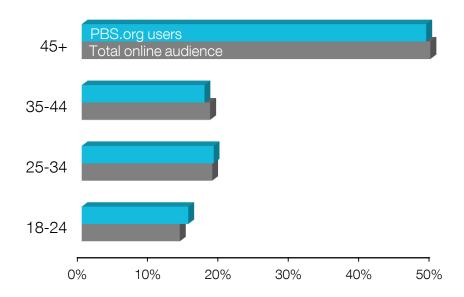
Across programs and platforms, PBS engages an audience of Influential Explorers.



### **A Balanced Audience**

55% of PBS.org users are A25-54





Average monthly unique users:

18.2 million

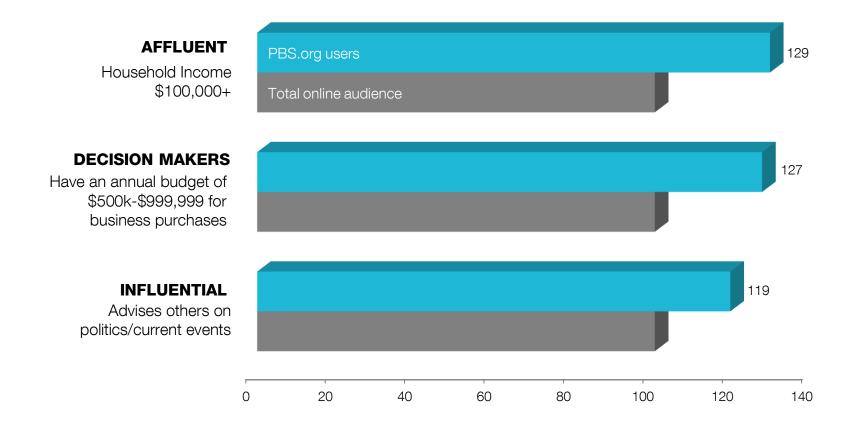
Average time spent per page:

2.4 minutes



## **A Desirable Audience**

## PBS.org users are:

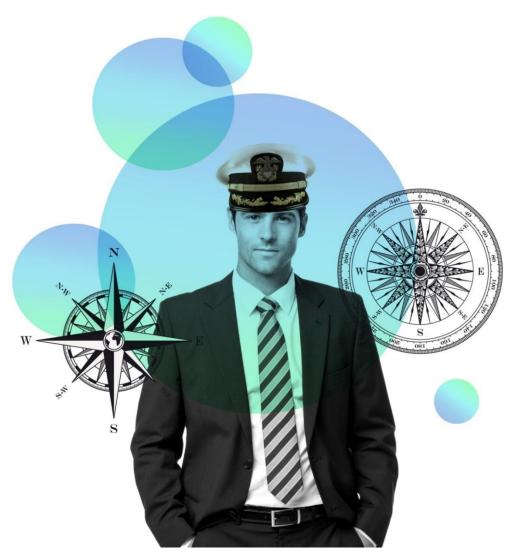




## The Entrepreneur

### Delivering Business Leaders

- Has a household income of \$200,000+ (index 136)
- Checks stock quotes online multiple times a day (index 138)
- Has an investment portfolio valued at \$500K-\$999K (index 131)
- Involved in business purchases of these products/services:
  - Employment agencies/posting ads (index 132)
  - LAN/WAN/Networking related products
    & services (index 124)
- PBS.org users own investments:
  - Common or preferred stock (index 112)
  - Mutual funds (index 112)





## **The Explorer**

### Reaching Educated Consumers

- 53% of PBS.org users have a college degree or higher
- Works in elementary and secondary education (index 152), or has an education, training and library job title (index 146)
- Watches educational (e.g., science, history)
  TV programs during a typical week (index 126)
  and listens to public radio (index 120)
- Visits cultural/historic sites (index 122) and museums (index 110) while on vacation
- 25% of PBS.org users frequently advise others on books
- Currently in graduate school (index 145), or is a full-time student (index 115)
- Spent \$10K+ on travel in the last 6 months (index 116)



### The Cultural Connoisseur

#### Connoisseurs of Arts & Culture

- Purchased tickets for classical music/ballet/ opera performances (index 134) or to a museum/art gallery (index 112)
- In the last month, PBS.org users attended
  10 or more movies in theaters (index 238)
- Hobbies include camping (index 117), playing in a band or musical group (index 114), or playing bingo (index 114)
- Spent \$200-\$499 on gourmet foods in the last 30 days (index 125)
- Watch art films at home (index 118)
- 48% of PBS.org users read books, 29% cook for fun and 21% make crafts
- Drink rose wine (index 145) and white wine (index 112)





## **The Sustainability Champion**

#### Leaders in Their Communities

- 61% of PBS.org users recycle
- 45% use eco-friendly light bulbs, 31% use energy-saving electronics and 23% purchase environmentally-friendly products
- More likely to enjoy horseback riding (index 174), boxing (index 147), and power weightlifting (index 124)
- 67% of PBS.org users are the primary grocery shoppers for their household
- 87% of PBS.org users check food ingredients and nutritional content before purchase\*
- 79% of PBS.org users encourage others to seek new ways to lead healthy lives\*





## The Tech Trendsetter

### Tech-Savvy Consumers

- Involved in business purchases of LAN/WAN/Networking related products & services (index 124)
- Spent \$1,000-\$2,499 on computer equipment online in the last 6 months (index 178)
- Are the first among friends to own/use the latest websites/internet content & services (index 112)
- 23% frequently advise others on electronics, and 19% frequently advise others on computer hardware
- Purchased a stand-alone scanner (index 183), inkjet or laser printer (index 124), or CD burner (index 119) in the last 6 months
- Own 2 or more desktop computers (index 114)





## **The Civic Leader**

#### Dedicated to their Communities

- Volunteered to help a political party (index 118) and contacted an elected official in the past 3 years (index 111)
- Frequently advise others on politics/current events (index 119)
- 34% of PBS.org users have participated in political activities in the last 3 years (index 110)
- 37% of PBS.org users voted in the most recent presidential election (index 112)
- Donated \$1,000 or more to a non-profit organization in the last 6 months (index 173)
- 27% volunteered 6 or more hours in the last 6 months





## **PBS: TV, Digital, Mobile**

Opportunities Across Platforms

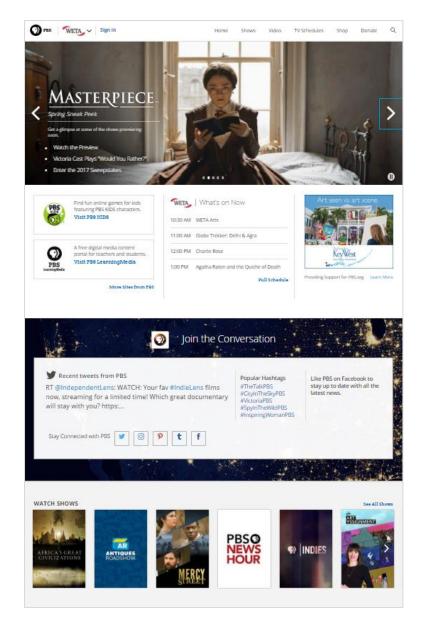




## **A Destination for Discovery**

### PBS.org Features:

- Thousands of hours of video and a wealth of original content
- Key topics in News & Public Affairs, Arts
  & Entertainment and Science & Nature
- 18.2 million monthly unique users<sup>1</sup>
- 12.2 million monthly video streams across platforms<sup>1\*</sup>
- Honored with numerous Webby and EPPY Awards

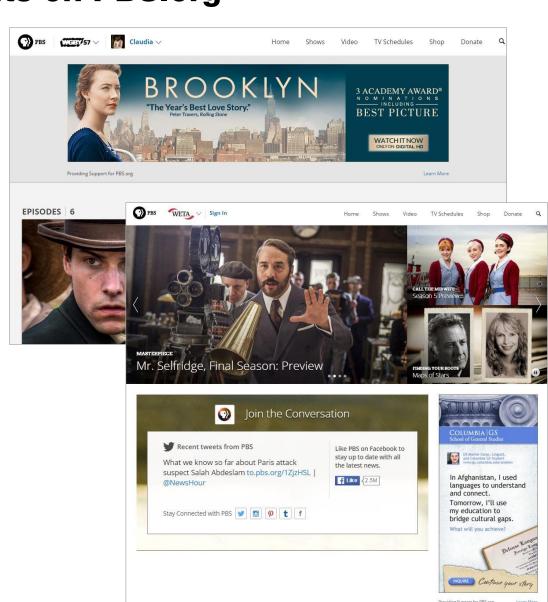




## **Sponsorship Placements on PBS.org**

### Trusted, Uncluttered Environment

- Standout banner and multimedia placements
  - 300x600
  - 300x250
  - 728x90
  - 970x250
- :30 or :15 pre- or mid-roll for video
- PBS can target placements by topic, user demographics and behavior to enhance reach to sponsor's target audience
- High click-through rates and ROI

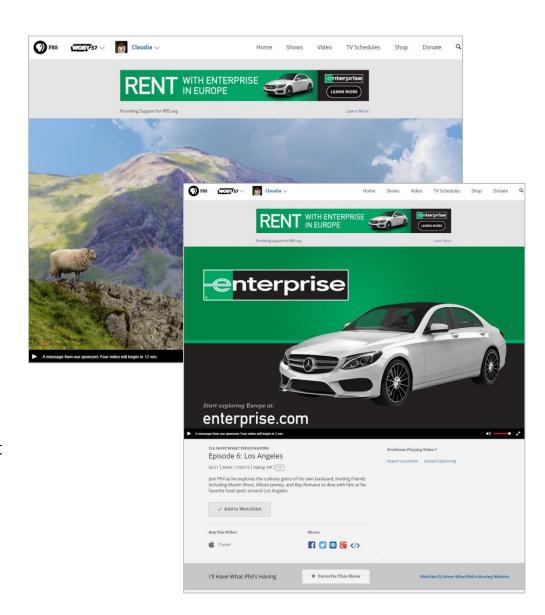




### **A Video Showcase**

### Dynamic Content, Dynamic Creative

- 12.2 million monthly video streams across platforms<sup>1</sup>
- Committed Viewers: 37.8 minutes per viewer per month<sup>2</sup>
- Full-episode viewing of thousands of programs
- Aligns sponsor with PBS' Emmy-award winning, long-form programming
- Sponsorship features :30 or :15 pre- or mid-roll with 728x90 companion unit
- Extend sponsorship through PBS mobile and over-the-top platforms





### **PBS Parents**

Leading Resource for Parents

"It's the Digital Age and PBS Parents is one of the new trusted resources for today's parents."

- Parents' Choice Award

- Offering diverse resources including video, popular blogs, newsletters, apps, activities and tracking tools
- 759,370 million unique users each month, with 1.5 million monthly page views
- A proven platform for sponsors with a range of opportunities from banner and video placements to custom, integrated opportunities





### **PBS Food**

A Fresh Opportunity for Sponsors

- Launched in response to the habits and appetite of PBS.org visitors and attracting more than 769,000 unique monthly visitors
- Serves up cooking shows, blogs and recipes from PBS and local stations
- Popular video includes newer series like Made in Spain with Chef José Andrés alongside legendary favorites like Baking with Julia
- Offers customized, sponsored contests; content tie-ins; and more





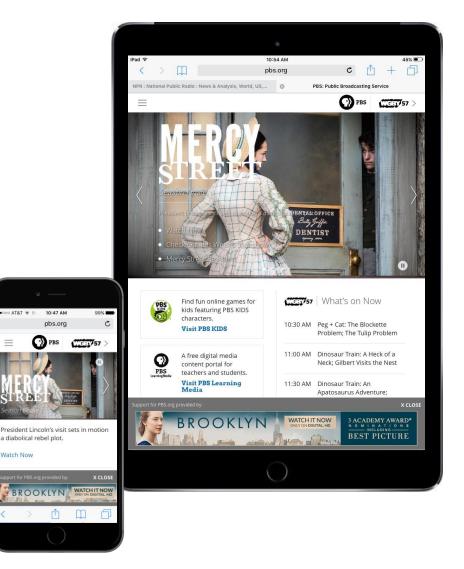
## **Delivering PBS to Users On-the-go**

#### PBS Mobile Platforms

- The redesigned PBS.org is responsive across desktop, smartphones and tablets
- Users also access PBS Video content through apps for iPhone and iPad
- 10 million monthly unique visitors access PBS across mobile devices<sup>1</sup>

#### **Sponsorship Opportunities**

- :30 or :15 pre- and mid-roll on smartphones and tablets, including PBS apps and mobile web
- 320x50 adhesion unit on phones, and 768x90 or 728x90 adhesion unit on tablets stays visible as users scroll through content on PBS.org
- Opportunity to feature units that expand on-click to full screen creative





## **Delivering Video On Demand**

### PBS Over-the-Top (OTT) Video

- Users can stream PBS programming from the Internet to their TV through apps for Roku, Apple TV, Xbox and Chromecast
- Viewers can enjoy favorite national and local PBS programming on demand, including American Experience, Antiques Roadshow, Masterpiece and NOVA
- Viewers can also access web-original video from PBS Digital Studios, winner of 7 Webby Awards since 2013
- PBS' OTT viewers generate more than
  6.5 million monthly streams<sup>1</sup>
- Sponsorship features :15 or :30 pre-roll on videos in the PBS OTT platforms







### A Who's Who of National Brands

PBS Digital Sponsors

















Click here to view sample video creative from PBS Digital Sponsors



## **A Halo Effect for PBS Sponsors**

Compelling Content & Sponsorship

76% of PBS viewers agree that sponsors are committed to quality and excellence 81%

of PBS viewers agree that PBS is selective about the businesses and products that can advertise on PBS

68%

of PBS viewers agree sponsors create compelling advertising that is better than advertisements on other networks

For more information about sponsorship opportunities across PBS.org, please contact your National Public Media sales representative or email <a href="mailto:sponsorship@nationalpublicmedia.com">sponsorship@nationalpublicmedia.com</a>